



KEEGAN,  
LINSOTT &  
KENON, P.C.

**RSM McGladrey Network**  
An Independently Owned Member

RESEARCH CORPORATION

FINANCIAL STATEMENTS

AS OF AND FOR THE YEAR ENDED DECEMBER 31, 2007 AND 2006

## INDEX TO FINANCIAL STATEMENTS

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Research Corporation  
Tucson, AZ

We have audited the accompanying statements of financial position of Research Corporation (the "Foundation") as of December 31, 2007 and 2006, and the related statements of activities and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Research Corporation as of December 31, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

*Keegan, Linscott & Kenon, P.C.*

Tucson, Arizona  
May 23, 2008

STATEMENTS OF FINANCIAL POSITION  
AS OF DECEMBER 31,

|   | <u>2007</u>                  | <u>2006</u>                  |
|---|------------------------------|------------------------------|
| <b>Assets:</b>  |                              |                              |
| Investments:  |                              |                              |
| Common Trust Fund   | \$ 106,026,317               | \$ 102,272,600               |
| Other investments   | 40,353,270                   | 37,708,307                   |
| Program-related investment in Research Corporation Technologies, Inc. | <u>25,000,000</u>            | <u>25,000,000</u>            |
| Total investments   | 171,379,587                  | 164,980,907                  |
| Cash and cash equivalents   | 3,031,977                    | -                            |
| Accrued dividends and interest receivable                             | 182,867                      | 226,938                      |
| Other receivables   | 1,408,925                    | 741,816                      |
| Notes receivable  | -                            | 2,218,240                    |
| Property and equipment, net   | 334,880                      | 412,997                      |
| Interest in LLC   | 1,820,439                    | 1,878,277                    |
| Prepaid pension cost  | 196,639                      | 629,825                      |
| Other assets  | <u>100,113</u>               | <u>282,433</u>               |
| Total assets  | <u><u>\$ 178,455,427</u></u> | <u><u>\$ 171,371,433</u></u> |
| <b>Liabilities and net assets:</b>                                    |                              |                              |
| Liabilities:  |                              |                              |
| Line of credit  | \$ 4,000,000                 | \$ 2,285,851                 |
| Accounts payable and accrued expenses                                 | 422,420                      | 602,403                      |
| LSST liability  | 275,000                      | 2,732,000                    |
| Grants payable  | 3,600,476                    | 5,160,538                    |
| Note payable  | -                            | 1,213,611                    |
| LBT liability   | 1,598,194                    | 1,801,912                    |
| Postretirement pension liability                                      | <u>1,049,873</u>             | <u>1,021,678</u>             |
| Total liabilities   | 10,945,963                   | 14,817,993                   |
| Net assets, unrestricted  | <u>167,509,464</u>           | <u>156,553,440</u>           |
| Total liabilities and net assets                                      | <u><u>\$ 178,455,427</u></u> | <u><u>\$ 171,371,433</u></u> |

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS  
FOR THE YEARS ENDED DECEMBER 31,

|  | 2007           | 2006           |
|--|----------------|----------------|
| <b>Revenues:</b>   |                |                |
| Unrestricted revenues:   |                |                |
| Net realized and unrealized gains and losses on investments                          | \$ 12,875,745  | \$ 18,188,005  |
| Interest and dividends, net  | 1,983,283      | 1,797,186      |
| Interest income from program-related investments                                     | 1,750,000      | 1,750,000      |
| Gain on interest in LLC  | 179,662        | 152,205        |
| Other interest and miscellaneous income  | 253,275        | 358,967        |
| Total unrestricted revenues  | 17,041,965     | 22,246,363     |
| <b>Expenses:</b>   |                |                |
| Unrestricted expenses:   |                |                |
| Grants approved  | 3,748,887      | 6,046,101      |
| Science advancement  | 1,430,039      | 1,490,040      |
| Program-related  | 300,000        | 4,800,000      |
| Information and communications   | 361,768        | 185,982        |
| General and administrative   | 1,387,100      | 1,367,823      |
| Legal fees   | 554,777        | -              |
| Interest   | 138,414        | 123,828        |
| Tax expense  | 103,790        | 189,300        |
| Total unrestricted expenses  | 8,024,775      | 14,203,074     |
| Increase in recurring net assets before effect of adoption of FASB Statement No. 158 | 9,017,190      | 8,043,289      |
| Nonrecurring gain on rescinded award   | 2,100,000      | -              |
| Increase in net assets before effect of adoption of FASB Statement No. 158           | 11,117,190     | 8,043,289      |
| Effect of adoption and recognition provisions of FASB Statement No. 158              | (161,166)      | -              |
| Increase in net assets   | 10,956,024     | 8,043,289      |
| Net assets at beginning of year  | 156,553,440    | 148,510,151    |
| Net assets at end of year  | \$ 167,509,464 | \$ 156,553,440 |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE FINANCIAL STATEMENTS

STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31,

|   | 2007          | 2006         |
|---|---------------|--------------|
| <b>Cash flows from operating activities:</b>  |               |              |
| Increase in net assets  | \$ 10,956,024 | \$ 8,043,289 |
| Adjustments to reconcile increase in net assets to net cash used in operating activities: |               |              |
| Net realized gains on sales of common trust fund  | (18,509,125)  | (10,995,155) |
| Unrealized (appreciation) depreciation of common trust fund                               | 9,755,408     | (3,244,275)  |
| Unrealized appreciation of other investments  | (4,124,780)   | (3,948,575)  |
| Earnings on interest in LLC   | (179,662)     | (152,205)    |
| Non-cash expense item   | -             | (165,151)    |
| Depreciation and amortization   | 78,700        | 78,700       |
| Gain on rescinded award   | (2,100,000)   | -            |
| Effect of adoption of FASB statement No. 158  | 161,166       | -            |
| Change in operating assets and liabilities:   |               |              |
| Accrued dividends and interest receivable   | 44,071        | 101,344      |
| Other receivables   | (667,109)     | 87,060       |
| Prepaid pension cost  | 272,020       | 284,643      |
| Other assets  | 182,320       | (214,908)    |
| LBT liability   | (203,718)     | 374,146      |
| Grants payable  | (1,560,062)   | 412,859      |
| Accounts payable and accrued expenses   | (179,983)     | 247,147      |
| Accrued LSST Obligation   | (357,000)     | 2,732,000    |
| Postretirement pension liability  | 28,195        | 64,425       |
| Net cash used in operating activities   | (6,403,535)   | (6,294,656)  |
| <b>Cash flows from investing activities:</b>  |               |              |
| Proceeds from sale of common trust fund investments                                       | 5,000,000     | 5,000,000    |
| Purchase of other investments   | (8,337,500)   | (9,262,500)  |
| Distributions received from other investments   | 9,817,317     | 3,531,169    |
| Advances on notes receivable  | -             | (70,524)     |
| Distributions received from LLC   | 237,500       | 225,000      |
| Proceeds received from repayments on notes receivable                                     | 2,218,240     | 4,003,871    |
| Purchases of property and equipment   | (583)         | -            |
| Net cash provided by investing activities   | 8,934,974     | 3,427,016    |
| <b>Cash flows from financing activities:</b>  |               |              |
| Borrowings on line of credit  | 8,545,992     | 8,892,773    |
| Repayments on line of credit  | (6,831,843)   | (6,606,922)  |
| Repayments on note payable  | (1,213,611)   | (81,314)     |
| Net cash provided by financing activities   | 500,538       | 2,204,537    |
| Net increase (decrease) in cash and cash equivalents                                      | 3,031,977     | (663,103)    |
| Cash and cash equivalents at beginning of year  | -             | 663,103      |
| Cash and cash equivalents at end of year  | \$ 3,031,977  | \$ -         |
| <b>Supplemental disclosure of cash flow information:</b>                                  |               |              |
| Cash paid during the year for interest  | \$ 161,682    | \$ 140,197   |
| Cash paid during the year for taxes   | \$ -          | \$ 189,299   |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE FINANCIAL STATEMENTS

## NOTES TO FINANCIAL STATEMENTS

### 1. Organization

Research Corporation (the “Foundation”) is a private operating foundation incorporated in the State of New York. The Foundation is dedicated to the advancement of science.

### 2. Summary of Significant Accounting Policies

#### ***Basis of Presentation***

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with standards set forth in Statement of Financial Accounting Standards SFAS No. 117, *Financial Statements of Not-for-Profit Organizations* and the AICPA audit and accounting guide, *Not-for-Profit Organizations*.

The Foundation is required under generally accepted accounting principles to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted support. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as unrestricted. Contributions of long-lived assets not having donor imposed time or purpose restrictions are reported as unrestricted contributions in amounts equal to the fair market value of the contributed asset.

#### ***Cash and Cash Equivalents***

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, demand deposits, savings accounts and highly liquid debt investments purchased with an original maturity of three months or less that are not carried in the Foundation’s portfolio of investments.

The Foundation places its cash and cash equivalents with high credit quality institutions. At times, such investments may be in excess of the FDIC insurance limit; however, management does not believe it is exposed to any significant credit risk on cash and cash equivalents.

#### ***Common Trust Fund***

The Foundation carries its investments in the common trust fund at fair market value. Realized gains and losses are computed based on the difference between the net proceeds received and cost at time of acquisition using the average cost method. Unrealized net appreciation or depreciation of investments in the common trust fund represents the change in the difference between acquisition cost and current market value at the beginning of the year versus the end of the year, and is recognized currently in the statement of activities and changes in net assets.

#### ***Other Investments***

Other investments consisting of unconsolidated limited partnership interests are recorded at estimated fair value in accordance with SFAS No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*. Investments in limited partnerships are valued at the quoted market price for securities for which market quotations are readily available or estimated fair value as determined in good faith by the general partner. The cost of investments sold is determined using the specific identification method. Other than temporary impairments are recognized in the period in which they occur.

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NOTES TO FINANCIAL STATEMENTS
**Summary of Significant Accounting Policies (continued)*****Interest in LLC***

The Foundation's interest in a limited liability company ("LLC") is accounted for under the equity method of accounting, which provides for recognition of the Foundation's proportionate share of the limited liability company's income or loss in its statement of activities and changes in net assets with any distributions received reported as a reduction in the Foundation's interest in the LLC.

***Property and Equipment***

Property and equipment are stated at cost. Depreciation is calculated using the straight-line method over estimated useful lives as follows:

|                                   |          |
|-----------------------------------|----------|
| Tenant improvements               | 10 years |
| Furniture, fixtures and equipment | 5 years  |
| Software                          | 5 years  |

Maintenance and repairs are charged to expense as incurred. Major renewals and improvements are capitalized.

***Grants Payable***

The Foundation accounts for unconditional promises to give, which is normally in the form of grants, as an expense in the year the unconditional promise is made and approved by the Board of Directors, and unpaid promises to give are reported as grants payable.

***Revenue Recognition***

Interest income is recorded as earned; dividends are accrued as of the ex-dividend date.

***Income Taxes***

The Foundation qualifies as a tax-exempt private operating foundation under Internal Revenue Code Section 4940(d).

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates pertain to the determination of fair value for alternative investments and the Foundation's liability related to the Large Binocular Telescope Project.

***Fair Value of Financial Instruments***

The carrying amounts of financial instruments, including cash, cash equivalents, accounts receivable, accounts payable and other accrued expenses approximates fair value due to the short maturity of these instruments.

***Investment Risk***

The Foundation utilizes various investment instruments. Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.



## NOTES TO FINANCIAL STATEMENTS

**Summary of Significant Accounting Policies (continued)****Reclassifications**

Certain December 31, 2006 balances have been reclassified to conform to the December 31, 2007 presentation.

**3. Investments****A. Common Trust Fund**

The Foundation invests in various special purpose funds within the Capital Guardian Common Trust Fund (the "Trust"). The Trust operates as a mutual fund invested in marketable securities and is available only to participants that are exempt from taxation under Internal Revenue Code of 1986 and are qualified institutional buyers and qualified purchasers as defined by applicable securities rules.

Investments consist of the following as of December 31:

|                               | 2007                 |                     | 2006                 |                     |
|-------------------------------|----------------------|---------------------|----------------------|---------------------|
|                               | Market Value         | Cost                | Market Value         | Cost                |
| Capital Guardian Trust Funds: |                      |                     |                      |                     |
| Global Equity Fund            | \$ 76,280,638        | \$64,221,093        | \$ 76,147,573        | \$55,515,711        |
| Emerging Markets Growth Fund  | 15,577,092           | 14,428,302          | 11,596,088           | 10,708,463          |
| Absolute Income Grower        | 10,527,709           | 10,213,756          | 10,568,940           | 9,391,723           |
| U. S. Value Equity Fund       | 3,640,878            | 3,664,066           | 3,959,999            | 3,402,195           |
| Total                         | <u>\$106,026,317</u> | <u>\$92,527,217</u> | <u>\$102,272,600</u> | <u>\$79,018,092</u> |

Net gain on investments consists of the following for the year ended December 31:

|   | 2007                | 2006                 |
|---|---------------------|----------------------|
| Net realized gain on sales of investments                 | \$ 18,509,125       | \$ 10,995,155        |
| Unrealized net appreciation/(depreciation) of investments | (9,755,408)         | 3,244,275            |
| Net gain on marketable investments                        | <u>\$ 8,753,717</u> | <u>\$ 14,239,430</u> |

Proceeds from sale of investments were either reinvested, used to fund purchases of other investments, used to repay line of credit borrowings or to pay grants payable.

Investment fees incurred for the year ended December 31, 2007 and 2006 were \$344,610 and \$299,909, respectively. These fees are reported as a reduction of investment interest and dividend income in the statement of activities.

## NOTES TO FINANCIAL STATEMENTS

**Investments (continued)****B. Other Investments**

Other investments, at estimated fair value, consist of the following as of December 31:

|   | 2007                 | 2006                 |
|---|----------------------|----------------------|
| Angelo Gordon Super Fund L.P.             | \$ 21,160,975        | \$ 20,200,463        |
| Angelo Gordon Real Estate Strategies      | 7,863,942            | 9,515,641            |
| Angelo Gordon Credit Strategies           | 2,830,638            | 2,992,203            |
| Angelo Gordon CLO & Other Debt Strategies | 8,497,715            | 5,000,000            |
| Total other investments                   | <u>\$ 40,353,270</u> | <u>\$ 37,708,307</u> |

Annual activity for other investments consists of the following for the year ended December 31, 2007:

|                             | AG Super<br>Fund    | AG Real<br>Estate<br>Strategies | AG Credit<br>Strategies | CLO &<br>Other Debt<br>Strategies | Total<br>2007       |
|-----------------------------|---------------------|---------------------------------|-------------------------|-----------------------------------|---------------------|
| Opening balance             | \$20,200,463        | \$ 9,515,641                    | \$ 2,992,203            | \$ 5,000,000                      | \$37,708,307        |
| Capital contributions       | -                   | 1,987,500                       | 1,350,000               | 5,000,000                         | 8,337,500           |
| Distributions               | -                   | (7,062,500)                     | (1,637,999)             | (1,116,818)                       | (9,817,317)         |
| Appreciation/(depreciation) | 960,512             | 3,423,301                       | 126,434                 | (385,467)                         | 4,124,780           |
| Ending balance              | <u>\$21,160,975</u> | <u>\$ 7,863,942</u>             | <u>\$ 2,830,638</u>     | <u>\$ 8,497,715</u>               | <u>\$40,353,270</u> |

At December 31, 2007 the Foundation was committed to additional funding in the form of capital contributions of \$8,425,000 in the above investment funds.

**C. Program-Related Investment in Research Corporation Technologies, Inc.**

On March 2, 1987, as amended on March 25, 1994, in accordance with Section 1605(c) of the Tax Reform Act of 1986, the Foundation and Research Corporation Technologies, Inc. ("RCT"), a nonprofit corporation subject to regular corporate income tax laws, entered into agreements through which RCT assumed responsibility for the Technology Transfer Program (the "Program"), which the Foundation had operated for many years. In addition to the transfer of the Program, the Foundation transferred \$35,000,000 in cash and securities in exchange for a \$35,000,000 fully subordinated unsecured note from RCT (the "Note") due February 28, 2017.

RCT has prepaid \$10,000,000 of the Note, and the remaining \$25,000,000 principal amount of the amended Note is due on February 28, 2017, subject to acceleration at the option of the Foundation after December 31, 2012, provided RCT's retained earnings exceed \$100,000,000. Interest at the rate of 7% per annum on the outstanding principal amount is due semiannually.

To qualify as a program-related investment under Section 4944(c) of the Tax Reform Act of 1986, the terms of the loan were required to be less than prevailing terms. In addition, this investment is a vehicle for the Foundation to continue one of its charter purposes, the furthering of technology. As there are no comparable alternative program-related investments available to the Foundation, the Foundation believes it is not practicable to estimate the fair value of this investment.

## NOTES TO FINANCIAL STATEMENTS

**4. Notes Receivable**

Notes receivable as of December 31:

|  | <u>2007</u> | <u>2006</u>         |
|--|-------------|---------------------|
| Note receivable from Exeter Life Sciences, Inc., bearing interest at LIBOR plus 2% (7.26% at December 31, 2006). Annual principal and quarterly interest payments are due in accordance with the terms of the agreement. Guaranteed by a high net worth individual. Matured June 2007. | \$ -        | \$ 1,250,000        |
| Note receivable from the University of Minnesota, with an original amount of \$5,000,000, interest imputed at a rate of 3.375%. Annual principal and interest payments are due every February of \$1,000,000. Matured February 2007.   | -           | 968,240             |
| Total notes receivable   | <u>\$ -</u> | <u>\$ 2,218,240</u> |

**5. Property and Equipment**

Property and equipment consist of the following as of December 31:

|                                   | <u>2007</u>       | <u>2006</u>       |
|-----------------------------------|-------------------|-------------------|
| Tenant improvements               | \$ 377,359        | \$ 376,776        |
| Furniture, fixtures and equipment | 163,978           | 163,978           |
| Software                          | 108,401           | 108,401           |
|                                   | <u>649,738</u>    | <u>649,155</u>    |
| Less accumulated depreciation     | <u>314,858</u>    | <u>236,158</u>    |
| Property and equipment, net       | <u>\$ 334,880</u> | <u>\$ 412,997</u> |

Depreciation expense was \$78,700 for both 2007 and 2006.

**6. Interest in LLC**

The Foundation has a 50% interest in 4703 Camp Lowell, LLC, an Arizona Limited Liability Company (the "LLC"), whose principal activity is ownership of the office building, which the Foundation partially utilizes for its operations (see Note 9). At December 31, 2007 and 2006, the Foundation recognized income of \$179,662 and \$152,205, respectively, which represents its proportionate share of the LLC's 2007 and 2006 net income. The Foundation received \$237,500 and \$225,000 in cash distributions from the LLC during 2007 and 2006, respectively.

## NOTES TO FINANCIAL STATEMENTS

**Interest in LLC (continued)**

A condensed summary of the LLC's balance sheet and income statement as of and for the years ended December 31, 2007 and 2006 are summarized below:

|  | 2007                | 2006                |
|--|---------------------|---------------------|
| <b>Assets:</b>                           |                     |                     |
| Current assets                           | \$ 37,482           | \$ 48,779           |
| Land, property and equipment, net        | 3,571,592           | 3,649,527           |
| Other assets                             | 123,879             | 144,725             |
| Total assets                             | <u>\$ 3,732,953</u> | <u>\$ 3,843,031</u> |
| <b>Liabilities and Partners' Equity:</b> |                     |                     |
| Current liabilities                      | 92,075              | 86,478              |
| Partners equity                          | 3,640,878           | 3,756,553           |
| Total liabilities and partners' equity   | <u>\$ 3,732,953</u> | <u>\$ 3,843,031</u> |
| <b>Income Statement:</b>                 |                     |                     |
| Operating income                         | \$ 732,082          | \$ 700,647          |
| Operating expense                        | 261,149             | 278,026             |
| Net operating income                     | 470,933             | 422,621             |
| Depreciation and amortization            | 106,557             | 114,907             |
| Other expense                            | 5,052               | 3,304               |
| Net income                               | <u>\$ 359,324</u>   | <u>\$ 304,410</u>   |

4703 Camp Lowell, LLC finalized the sale of the office building on January 17, 2008. As a result of the sale, Research Corporation realized a \$1.2 million gain in 2008. There were no changes made to the Foundation's facility lease agreement as a result of the sale of the office building.

**7. Note Payable**

In 2001, Research Corporation entered into a note payable agreement with the University of Arizona in the amount of \$3,000,000 for viewing nights at certain telescopes owned by the University of Arizona. The note is non-interest bearing and is payable in proportion to amounts received on its notes receivable from the University of Minnesota and University of Virginia (see Note 4). Interest has been imputed on the note at a rate of 3.375%. The note was paid in full during 2007. The amount outstanding on the note payable as of December 31, 2006 was \$1,213,611. Research Corporation incurred no interest expense during 2007 and incurred \$23,083 for the year ended December 31, 2006.

**8. Line of Credit**

The Foundation has a \$15,000,000 uncollateralized revolving line of credit with interest at LIBOR plus 1.0% (5.22% at December 31, 2007). Borrowings against the line of credit totaled \$4,000,000 and \$2,285,851 in 2007 and 2006, respectively. The Foundation incurred interest expense of \$138,414 and \$100,745 for the years ended December 31, 2007 and 2006, respectively, which is reported in interest and other expense.

## NOTES TO FINANCIAL STATEMENTS

**Line of Credit (continued)**

The revolving line of credit agreement contains certain covenants, the most restrictive of which require the Foundation to maintain a tangible net worth of \$110 million as defined by the agreement.

**9. Operating Leases**

The Foundation leases approximately 33% of 4703 Camp Lowell, LLC, a related party (see Note 6), under a 10-year non-cancelable operating lease. The Foundation believes rent under the operating lease is at fair value and is comparable to what could be obtained with a third party. In March 2004, the Foundation entered into an arrangement to lease an additional 17% of the building and sublet the additional space at identical terms to the LSST Corporation, a related party. Rental expense was \$228,327 and \$238,175 in 2007 and 2006, respectively.

Future minimum rental payments under the lease and sublease as of December 31, 2007 are as follows:

|            | Original<br>Lease   | Sublease          |
|------------|---------------------|-------------------|
| 2008       | \$ 205,500          | \$ 101,025        |
| 2009       | 205,500             | 101,025           |
| 2010       | 205,500             | 101,025           |
| 2011       | 205,500             | 101,025           |
| 2012       | 205,500             | 101,025           |
| Thereafter | 205,500             | 101,025           |
| Total      | <u>\$ 1,233,000</u> | <u>\$ 606,150</u> |

Pursuant to its sublease, the Foundation holds a \$202,050 rent deposit from LSST, which is reported as a liability in the accompanying financial statements. LSST early vacated the premises during April 2008. The Foundation does not expect to incur any losses due to the early termination of the sublease agreement since it will recoup lost rents and re-leasing costs against the rent deposit. The Foundation expects to sublease the premises under similar terms.

**10. Related Party Transactions*****LSST Project***

LSST Corporation was formed to build a large-aperture synoptic survey telescope. The LSST Corporation is a 501(c)(3) organization made up of universities and other not-for-profit organizations focused on astronomy, of which the Foundation is a 1/16<sup>th</sup> member. During the years ended December 31, 2007 and 2006 Research Corporation made cash contributions of approximately \$300,000 and \$974,000 to LSST. At December 31, 2007 and 2006, the amount payable to LSST totaled \$275,000 and \$2,934,050, respectively. The Foundation had granted LSST \$2.1 million in 2006 for the purpose of funding a mirror. LSST was able to fund this mirror with alternative funding. Consequently, the Foundation rescinded the \$2.1 million grant which is reported as a nonrecurring gain on rescinded award in the accompanying statement of activities and changes in net assets as of December 31, 2007.

## NOTES TO FINANCIAL STATEMENTS

**11. Pension Plan and Postretirement Benefits*****Defined Contribution Pension Plan***

The Foundation maintains a noncontributory defined contribution plan, eligible to all employees hired after June 1, 2005 who have completed one year of employment. The Foundation makes fully vested contributions ranging from 10% - 15%, based on years of experience, for all participating employees. The Foundation incurred defined contribution plan expenses of \$27,726 and \$10,850 for the years ended December 31, 2007, and 2006, respectively.

***Defined Benefit Pension Plan***

The Foundation maintains a noncontributory defined benefit pension plan (the "Plan"), which covers 70% of its employees at the 2007 measurement date. The benefits provided by the Plan are generally based on years of service and employees' salary history. It is the Foundation's policy to contribute amounts sufficient to at least meet the Employee Retirement Income Security Act's minimum funding requirements. The Foundation expects not to contribute to the Plan in 2008 due to its funding status.

During the year ended December 31, 2007, the Company adopted SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. This statement requires employers to recognize the funded status of a benefit plan in the statement of financial position and recognize changes in the funded status through beginning net assets.

The following table illustrates the incremental effect of applying FASB Statement No. 158 on individual line items in the statement of financial position as of December 31, 2007:

|                      | <u>Pre-Statement 158</u> | <u>Adjustments</u> | <u>Statement 158<br/>Implementation</u> |
|----------------------|--------------------------|--------------------|---|
| Prepaid pension cost | \$ 406,985               | \$ (210,346)       | \$ 196,639                              |
| Total assets         | 178,665,773              | (210,346)          | 178,455,427                             |
| Net assets           | 178,665,773              | (210,346)          | 178,455,427                             |

The following table sets forth the funded status of the plan and amounts recognized in the Foundation's accompanying statements of financial position as of December 31:

|  | <u>2007</u>       | <u>2006</u>       |
|--|-------------------|-------------------|
| Projected benefit obligation                               | \$ (1,588,710)    | \$ (1,321,960)    |
| Plan assets at fair value                                  | 1,785,349         | 1,726,335         |
| Funded status  | 196,639           | 404,375           |
| Unrecognized net (gain) loss                               | -                 | (134,546)         |
| Unrecognized prior service cost                            | -                 | 417,995           |
| Adjustment for net pension cost September 30 - December 31 | -                 | (57,999)          |
| Prepaid pension cost                                       | <u>\$ 196,639</u> | <u>\$ 629,825</u> |

## NOTES TO FINANCIAL STATEMENTS

**Pension Plan and Postretirement Benefits (continued)**

The following table reflects the amounts recognized in beginning net assets as of December 31, 2007:

|   |                     |
|---|---------------------|
| Change in net assets                                      | <u>\$ (210,346)</u> |
| Unrecognized prior service cost arising during the period | (385,989)           |
| Unrecognized net gain arising during the period           | 126,799             |
| Component of net periodic benefit cost of the period      | <u>48,844</u>       |
|   | <u>\$ (210,346)</u> |

Amortization of prior service costs that will be recognized into net periodic benefit cost during the year ended December 31, 2008 is \$32,006.

The following table reflects the components of net periodic benefit cost for the years ending December 31:

|                                     | <u>2007</u>       | <u>2006</u>       |
|-------------------------------------|-------------------|-------------------|
| Service cost                        | \$ 229,943        | \$ 302,458        |
| Interest cost                       | 107,141           | 72,615            |
| Expected return on assets           | (150,751)         | (122,437)         |
| Amortization of prior service costs | 36,507            | 32,007            |
|                                     | <u>\$ 222,840</u> | <u>\$ 284,643</u> |

The following table reflects the amounts that have not yet been recognized as components of net periodic benefit cost:

|                                 | <u>2007</u> | <u>2006</u> |
|---------------------------------|-------------|-------------|
| Unrecognized prior service cost | \$ 385,989  | \$ 417,995  |
| Unrecognized net gain           | \$ 126,799  | \$ 134,546  |

The measurement date of the plan is September 30th based on employee census information provided as of the beginning of the year, January 1<sup>st</sup>. All Plan assets were fully invested in a balanced mutual fund as of December 31, 2007 and 2006, which is consistent with the Foundation's investment policy.

Assumptions used in the accounting for the pension plan as of December 31:

|   | <u>2007</u> | <u>2006</u> |
|---|-------------|-------------|
| Discount rate                               | 6.00%       | 5.75%       |
| Rate of increase in compensation levels     | 4.25%       | 4.25%       |
| Expected long-term rate of return on assets | 7.50%       | 7.50%       |

The expected long-term rate of return on assets was based on expected future rates of return and average historical returns.

## NOTES TO FINANCIAL STATEMENTS

**Pension Plan and Postretirement Benefits (continued)**

Pertinent information related to pension benefits for the pension plan is as follows:

|                                | <u>2007</u>  | <u>2006</u>  |
|--------------------------------|--------------|--------------|
| Accumulated benefit obligation | \$ 1,291,724 | \$ 1,046,776 |
| Net periodic benefit cost      | 222,840      | 284,643      |
| Foundation contributions       | -            | -            |
| Benefits paid                  | 194,048      | -            |

Benefits payments expected to be paid in each of the next five fiscal years, and in the aggregate for the next five fiscal years are as follows:

|                   |                   |
|-------------------|-------------------|
| 2008              | \$ 45,179         |
| 2009              | 45,710            |
| 2010              | 46,147            |
| 2011              | 46,471            |
| 2012              | 107,129           |
| 2013 through 2017 | <u>584,464</u>    |
| Total             | <u>\$ 875,100</u> |

In 2006, the Foundation froze entry into its noncontributory defined benefit pension plan to all employees hired after June 1, 2005.

***Postretirement Plan***

In addition to providing pension benefits, the Foundation provides certain health care benefits to retired employees and their spouses. Approximately 17% of the Foundation's employees may become eligible for these benefits if they reach normal retirement age while working for the Foundation. Estimated contributions to the plan for 2008 are \$111,285.

During the year ended December 31, 2007, the Company adopted SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. This statement requires employers to recognize the funded status of a benefit plan in the statement of financial position and recognize changes in the funded status through beginning net assets.

The following table illustrates the incremental effect of applying FASB Statement No. 158 on individual line items in the statement of financial position as of December 31, 2007:

|                                  | <u>Pre-Statement 158</u> | <u>Adjustments</u> | <u>Statement 158<br/>Implementation</u> |
|----------------------------------|--------------------------|--------------------|---|
| Postretirement pension liability | \$ (1,099,053)           | \$ 49,180          | \$ (1,049,873)                          |
| Total liabilities                | (10,995,143)             | 49,180             | (10,945,963)                            |
| Net assets                       | (178,504,607)            | 49,180             | (178,455,427)                           |



## NOTES TO FINANCIAL STATEMENTS

**Pension Plan and Postretirement Benefits (continued)**

The following table sets forth the funded status of the plan and amounts recognized in the foundations accompanying statements of financial position as of December 31:

|  | <u>2007</u>           | <u>2006</u>           |
|--|-----------------------|-----------------------|
| Accumulated benefit obligation                 | \$ (1,049,873)        | \$ (1,226,667)        |
| Plan assets at fair value                      | <u>-</u>              | <u>-</u>              |
| Funded status                                  | (1,049,873)           | (1,226,667)           |
| Unrecognized net gain subsequent to transition | -                     | (477,320)             |
| Unrecognized transition obligations            | <u>-</u>              | <u>682,309</u>        |
| Accrued postretirement benefit liability       | <u>\$ (1,049,873)</u> | <u>\$ (1,021,678)</u> |

The following table reflects the amounts recognized in beginning net assets as of December 31, 2007:

|   |                  |
|---|------------------|
| Change in net assets                                  | <u>\$ 49,180</u> |
| Unrecognized net gain arising during the period       | 655,677          |
| Unrecognized net obligation arising during the period | <u>(606,497)</u> |
|   | <u>\$ 49,180</u> |

Amortization of the net obligation and net gain that will be recognized into net periodic benefit cost during the year ended December 31, 2008 is \$75,812.

The following table reflects the components of net periodic benefit cost for the years ending December 31:

|                                       | <u>2007</u>       | <u>2006</u>       |
|---------------------------------------|-------------------|-------------------|
| Service cost                          | \$ 30,591         | \$ 48,626         |
| Interest cost                         | 58,238            | 62,025            |
| Amortization of transition obligation | 75,812            | 75,812            |
| Amortization of gains                 | <u>(28,636)</u>   | <u>(63,402)</u>   |
| Net periodic benefit cost             | <u>\$ 136,005</u> | <u>\$ 123,061</u> |

The following table reflects the amounts that have not yet been recognized as components of net periodic benefit cost:

|                           | <u>2007</u> | <u>2006</u> |
|---------------------------|-------------|-------------|
| Net gain                  | \$ 655,677  | \$ 477,320  |
| Net transition obligation | \$ 606,497  | \$ 682,309  |

The measurement date of the Plan is September 30<sup>th</sup> based on employee census information as of the beginning of the year, January 1st.

## NOTES TO FINANCIAL STATEMENTS

**Pension Plan and Postretirement Benefits (continued)**

Pertinent information related to benefits for the plan is as follows:

|                           | 2007       | 2006       |
|---------------------------|------------|------------|
| Net periodic benefit cost | \$ 136,005 | \$ 123,061 |
| Foundation contributions  | 58,630     | 58,636     |
| Benefits paid             | 58,630     | 58,636     |

Benefits payments expected to be paid in each of the next five fiscal years, and in the aggregate for the next five fiscal years are as follows:

|                   |            |
|-------------------|------------|
| 2008              | \$ 111,285 |
| 2009              | 114,223    |
| 2010              | 116,015    |
| 2011              | 120,963    |
| 2012              | 121,889    |
| 2013 through 2017 | 308,101    |
| Total             | \$ 892,476 |

The actuarial calculations in 2007 assume a dental inflation assumption of 4.5% and a medical inflation assumption of 7.25% decreasing uniformly to 4.5% over 4 years. The assumed discount rate is 6.0%. The health care cost trend rate assumptions impact the service and interest cost and the accumulated benefit obligation. A 1% increase in these rates would increase service and interest cost by approximately \$10,200 and the accumulated benefit obligation by approximately \$85,000, while a 1% decrease would decrease service and interest cost by approximately \$8,500 and decrease the accumulated benefit obligation by approximately \$73,000.

The actuarial calculations in 2006 assume a dental inflation assumption of 4.5% and a medical inflation assumption of 7.9375% decreasing uniformly to 4.5% over 4 years. The assumed discount rate is 5.75%. The health care cost trend rate assumptions impact the service and interest cost and the accumulated benefit obligation. A 1% increase in these rates would increase service and interest cost by approximately \$11,000 and the accumulated benefit obligation by approximately \$92,000, while a 1% decrease would decrease service and interest cost by approximately \$10,000 and decrease the accumulated benefit obligation by approximately \$78,000.

During the year ended December 31, 2006, the Foundation froze eligibility for participation in its postretirement plan to those employees hired before June 1, 2005.

During the year ended December 31, 2006, the Foundation established a flexible benefits plan whereby it will contribute 10% of employee compensation on behalf of employees to be used for medical, retirement, education and other expenses. Employees hired after June 1, 2005 are automatically enrolled in the new plan after completion of three months service. Employees hired before June 1, 2005 who chose to elect out of the postretirement plan are eligible for this new plan.

## NOTES TO FINANCIAL STATEMENTS

**12. Commitments and Contingencies*****Large Binocular Telescope (“LBT”) Project***

The Foundation is a partner with a 12.5% interest in the Large Binocular Telescope Project (the “Project”), which is building and managing an astronomical observatory. The Foundation has sold or granted to other astronomy research institutions (the “Institutions”) all of its viewing rights in the observatory along with the obligation to pay related operating costs under various agreements. The Foundation remains liable for its proportionate share of observatory construction and certain other project development costs and has accrued its best estimate of these costs.

The Foundation remains contingently liable for its proportionate share of future commissioning, operating and instrumentation costs, to the extent the Institutions become unable to pay and forfeit their viewing rights or in the event these costs exceed any caps specified in the agreement with the Institutions. In addition, the Foundation’s agreements with certain of the Institutions contain an escape clause, which would allow those Institutions the right to rescind the agreement and recover all payments made. In the event that occurs, the Foundation would re-assume the viewing rights forfeited and be liable for future commissioning, operating and instrumentation costs. Management believes that such Institutions would exercise their escape clause only in the event the Project does not achieve its scientific objectives, the likelihood of which Management believes is highly unlikely.

The Institutions with an escape clause in their agreements have made combined payments of \$9.7 million in capital and operating payments through December 31, 2007. Such Institutions also had outstanding notes receivable and operating expense payments due of \$1.3 million at December 31, 2006. There were no outstanding notes receivable or operating expense payments due as of December 31, 2007.

***Excise Taxes***

During 2003, the Foundation terminated a pension plan, and replaced it with their current Plan, the Research Corporation Employee’s Replacement Plan (the “Replacement Plan”). Accumulated benefits totaling approximately \$3,600,000 under the Plan were paid out to participants. The remaining Plan assets of \$5,061,653 reverted to the Foundation, of which \$1,470,818 was contributed to fund the Replacement Plan. In 2005, the Internal Revenue Service (“IRS”) sent Research Corporation a draft verification of facts letter that the Foundation might owe approximately \$879,000 in additional excise tax with respect to the reversion, plus interest and penalties. On December 12, 2007, the Foundation received a 30-day letter from the IRS claiming a deficiency of \$879,000 and penalties of \$219,000. The management of the Foundation in consultation with its external legal counsel believes they are exempt from the reversion tax and timely notified the IRS of such, including a request for appeal.

**13. Subsequent Event**

Due to prevailing market conditions beginning in late 2007, the Foundation has experienced a decline in the fair value of its investments totaling approximately \$5.3 million as of April 2008. The Foundation believes the decline in the fair value of these investments is temporary.